



South African
NATIONAL PARKS

SKUKUZA SAFARI LODGE MANAGEMENT AGREEMENT IN THE KRUGER NATIONAL PARK

South African National Parks (SANParks) intends to form a public private partnership whereby it grants a selected private operator the right to operate and manage the Skukuza Safari Lodge in the Kruger National Park (KNP).

SANParks invites prospective operators to submit detailed bids in line with SANParks' mandate and objectives for this opportunity. Interested parties are required to obtain the Information Memorandum and Request for Proposal (RFP) document, setting out further details of the criteria and process to be followed, from the SANParks website under the Special Interest Groups Section and more specifically under the Tenders section: <http://www.sanparks.org>. Alternatively, information can be obtained by contacting the designated SANParks representative: Annemi van Jaarsveld, General Manager: Business Development, E-mail: annemi.vanjaarsveld@sanparks.org

A due diligence site visit will be arranged for the 29th August 2018 to provide interested parties the opportunity to ascertain all information required to present informed bids. All parties interested in participating in this process will be required to register their contact details with Ibraheem Dockrat at ibraheem.dockrat@sanparks.org on or before **22 August 2018**. Interested bidders will be required to submit detailed bids only in the format provided in the RFP document, to SANParks' physical address tender box no later than **Friday 12 October 2018 at 12:00**.

The Operator must be a Level One Contributor according to the provisions of the November 2015 Amended Tourism B-BBEE Code gazetted in terms of Section 9 (1) of the Broad Based Black Economic Empowerment Act No. 53 of 2003 as amended by Act 46 of 2013 and the Preferential Procurement Regulations of 2017.

KRUGER NATIONAL PARK INVESTMENT OPPORTUNITIES AT LETABA, PHALABORWA AND PHABENI

LETABA CONCESSION - SANParks intends to award a new concession of approximately 15000 hectares south of the Letaba River on the western boundary of the KNP. The Private Party will be permitted to develop a lodge of 50 guest beds and 30 staff beds. Certain activities will be allowed on the concession area and could include equestrian activities. The term will 25 years and will require equity participation by successful land claimants.

PHALABORWA LODGE - SANParks intends to award a new concession that consists of a 100-room (200-bed) safari lodge just north of Phalaborwa Gate within the boundaries of the KNP. The term will 25 years and will require equity participation by successful land claimants.

PHABENI EDUCATION CENTRE - SANParks intends to award a concession to manage and operate the education centre located at Phabeni Gate within the boundaries of the KNP. The term will 10 years and will require equity participation by successful land claimants.

Detailed information for these opportunities can be obtained by contacting the following SANParks representative: **James Daniels**, Cell Phone: **083 678 0475**, Telephone: (012) 426 5280 and E-mail: james.daniels@sanparks.org