



## PPP INVESTMENT OPPORTUNITIES

South African National Parks (SANParks) intends on forming five different public private partnerships (PPP) whereby it grants selected private parties the rights to establish the following:

**LETABA CONCESSION** - SANParks intends to award a new concession of approximately 15 000 hectares south of the Letaba River on the western boundary of the Kruger National Park. The Private Party will be permitted to develop a lodge of 50 guest beds and 30 staff beds. Certain activities will be allowed on the concession area and could include equestrian activities. The term will be for 25 years and will require equity participation by successful land claimants.

**PHALABORWA LODGE** - SANParks intends to award a new concession that consists of a 100-room (200-bed) safari lodge just north of Phalaborwa Gate within the boundaries of the Kruger National Park. The term will be for 25 years and will require equity participation by successful land claimants.

Detailed information for the Letaba Concession and the Phalaborwa Lodge can be obtained by contacting the following SANParks representative: James Daniels, Cell Phone: 083 679 0472, Telephone: (012) 426 5280 and E-mail: [james.daniels@sanparks.org](mailto:james.daniels@sanparks.org)

**MOBILE TENTED SAFARI FACILITIES** – Opportunity for a Private Party to develop, manage and operate two Mobile Tented Safari Facilities in the Kruger National Park over the winter period and one Mobile Tented Safari Facility in the Garden Route National Park over the summer period, for a term of 7 years. Detailed information for this opportunity can be obtained by contacting the following SANParks representative: Jeanette Greyvensteyn, Cell Phone: 082 452 0586, Telephone: (012) 426 5287 and E-mail: [jeanette.greyvensteyn@sanparks.org](mailto:jeanette.greyvensteyn@sanparks.org)

**PHABENI BUSH BRAAI** - Opportunity for a Private Party to develop and operate the Phabeni Gate Bush Braai Facility consisting of Game Drives and Catering (bush breakfast and bush dinner/braai) from the Phabeni Gate into the Kruger National Park, for a term of 8 years.

**PHALABORWA BUSH BRAAI** - Opportunity for a Private Party to develop and operate the Phalaborwa Gate Bush Braai Facility consisting of Game Drives and Catering (bush breakfast and bush dinner/braai) from the Phalaborwa Gate into the Kruger National Park, for a term of 8 years.

Detailed information for the Bush Braai opportunities can be obtained by contacting the following SANParks representative: Banele Malie, Cell Phone: 078 048 6993, Telephone: (012) 426 5355 and E-mail: [banele.malie@sanparks.org](mailto:banele.malie@sanparks.org)

SANParks invites prospective parties to submit detailed bids in line with SANParks' mandate and objectives for these opportunities. Interested parties are required to obtain the Information Memorandum and Request for Proposal (RFP) document, setting out further details of the criteria and process to be followed, from the SANParks website under the Special Interest Groups Section and more specifically under the Tenders section: <http://www.sanparks.org>. Alternatively, information can be obtained by contacting the designated SANParks representative mentioned for each opportunity. Furthermore, in line with the PPPFA, as well as the Regulations, 2017, the following objective criteria will be applied for these bids: to broaden participation in PPPs, SANParks will give preference to bidders that have less than five PPP contracts with SANParks.

All parties interested in participating in the process will be required to register their contact details with the designated SANParks representative. In addition and in order to inform parties on the viability of the opportunities, a due diligence site visit and a bidder's conference will be arranged as part of the tender process.